



# TECHNOLOGY to EMPOWER your PRACTICE

## Allied OSI iPad Scanner

### *Create a 3D Reproduction of Your Patients' Feet*

With Proper Scanning, You Will Be Able to Capture:

- **Plantar and posterior surfaces** of the foot & heel
- **Medial and lateral sides** of the foot and lower leg
- **Markings** for accommodations

Equipment and Software Also Allows For:

- **Non-weight bearing, neutral position** casting technique
- **Sending scans to lab and ordering prescription orthotics**



Visit [www.alliedosilabs.com](http://www.alliedosilabs.com) to view our training video and learn more about how the Allied OSI iPad Scanner works to accurately scan your patient's feet.

# iPad Scanning: The Benefits Over Casting

## Time & Convenience

- 6 minutes to scan vs. 16 minutes to cast; plus additional time for cast to dry
- Eliminate casting mess (clothing, furniture, floor, clogging drains, etc.)
- Eliminate the need for paper order forms; order directly from iPad
- Electronic storage of each scan on your iPad
- Scan offline/offsite; send scans to lab once connected

## Money

- Eliminate in-bound shipping charge for all new orders
- Spend less money on casting supplies and packaging supplies
- Less time casting = more time to see more patients

*See More Information on  
Cost Savings Below*

## Patient Satisfaction

- Provide comfort without use of plaster process/mess
- Improve turnaround time by eliminating shipping to the lab
- Provide modern experience and WOW factor

## Casting vs. Scanning: Cost Analysis

### Estimated cost to plaster cast a single patient & complete orthotic order:

|   | <u>EXAMPLE</u>         | <u>YOUR ACTUAL FIGURES</u> |
|---|------------------------|----------------------------|
| Plaster splints = \$50 for a box of 50 (4 per patient):               | \$4.00/pair            | \$_____ per pair           |
| Average packaging cost, postage, and labor to package (\$7.00+labor): | \$12.43/pair           | \$_____ per pair           |
| Prep, casting, clean up, and order form completion (11-16 minutes):   | \$17.05-\$24.80/pair   | \$_____ per pair           |
| <b>Total Estimated Cost to Plaster Cast:</b>                          | <b>\$37.36 average</b> | <b>\$_____ average</b>     |

### Estimated cost to scan a single patient & complete orthotic order:

|   | <u>EXAMPLE</u>        |                        |
|---|-----------------------|------------------------|
| Prep, casting, clean up, and completing the order form (3-6 minutes): | \$4.65-\$9.30/pair    | \$_____ per pair       |
| <b>Total Estimated Cost to Scan:</b>                                  | <b>\$6.98 average</b> | <b>\$_____ average</b> |

*\*The EXAMPLE is figured using a Podiatrist's average hourly rate (time & business costs) at \$93.00 taken from [www.salary.com](http://www.salary.com).*

**AVERAGE SAVINGS = \$30 PER PATIENT**